



**HOTCHKISS**  
INSURANCE AGENCY, INC.

News Release • Wednesday, February 19, 2008

### **Hotchkiss Insurance Agency Announces Texas Home Builders Workers' Comp Group Open Program**

DALLAS— February 19, 2008—Hotchkiss Insurance Agency announced today that the Texas Home Builders' Workers' Comp Group (THB-WC Group) will now be an open program. An open program allows any Texas insurance agent to place a qualifying client into the group. The group, which includes home builders in Texas, provides qualifying members with a competitive option for workers' compensation coverage.

The Texas Department of Insurance (TDI) allows employers in similar businesses to form purchasing groups to help reduce their workers' compensation insurance premiums. Hotchkiss Insurance Agency (HIA) administers the group, and Texas Mutual Insurance Company underwrites it. Each group member receives a premium discount based on the group's premium volume. Members may also qualify for *Texas Mutual*<sup>®</sup> individual and group dividends. The group's premium volume and loss ratio are factors in determining its dividend. Additionally, policy holder members have access to a safety program designed specifically for the home builders industry.

"As a veteran Texas home builder insurance program manager assisting home builders receive all the benefits available to them, while building savings in their premiums and safety in their work places, I understand the importance of a reliable, competitive source of workers' compensation insurance," said HIA's Vice President of Sales and Marketing, Anne Davis. "We are excited about opening this program to all Texas agents. Now all Texas home builder agents will have access to a purchasing group that will help home builders save money on their premiums and improve the safety of their workplaces."

For more information on the Texas Home Builders Purchasing Group, contact Anne Davis at [sales@hiainc.com](mailto:sales@hiainc.com) or (972) 512-7728. For a list of qualifying THB-WC classification codes for the THB-WC Group visit [www.texasmutual.com/agents/group.shtm](http://www.texasmutual.com/agents/group.shtm).

-END-

\*Texas Mutual Insurance Company notes that dividends are not an automatic benefit of coverage, and TDI must approve all dividend plans.