

News Release

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HOTCHKISS
INSURANCE AGENCY, INC.

HIA Announces TGI Board Member Wins TNLA Special Project Landscape Award

Texas Nursery and Landscape Association Awards Johnette Roundtree Taylor Silver Award for Special Landscape Project at the State Fair of Texas, Fair Park

Dallas, Texas; January 21, 2005—Hotchkiss Insurance Agency, Inc. (HIA) today announced Johnette Roundtree Taylor, the president of Roundtree Landscaping, Inc., and a Licensed Landscape Architect was awarded the Silver Award by the Texas Nursery and Landscape Association for Special Landscape Project for the State Fair of Texas at fair Park. The award recognizes landscape design and creativity for special projects through out the state. The Texas Nursery and Landscape Association honors members of their association with numerous awards for categories such as Commercial Installation with Design, Residential Installation with design and Commercial Maintenance to name a few.

Ms. Roundtree serves on the board of Directors for the Texas Green Industry Workers Compensation Group. The TGI group, administered by HIA and underwritten by Texas Mutual Insurance Company, which includes growers, landscape contractors, nurseries, and other green industry businesses, provides qualifying members with a competitive option for workers' compensation coverage. She earned her Bachelor of Landscape Architecture degree from Louisiana State University in 1981. Prior to founding Roundtree Landscaping, she served as Corporate Secretary/Treasurer and Landscape Designer for Rosedale Nurseries, Inc. Ms. Taylor is also a Licensed Irrigator and a certified Irrigation Auditor in the state of Texas. An active member of ASLA (American Society of Landscape Architects), ALCA (Associated Landscape

Contractors of America), and TNLA (Texas Nursery and Landscape Association); Ms. Taylor was recently elected Chairman of Dallas Region of TNLA. She has also holds the office of Chairman of the Education Committee for the State of Texas -TNLA.

About Hotchkiss Insurance Agency

Founded in 1975, Hotchkiss Insurance Agency, Inc. (HIA) is a leading provider of a broad range of insurance products and services including commercial and personal insurance, life and health insurance, and workers' compensation. As members of select associations, and the recipient of many local and statewide endorsements, HIA has developed specialty programs for many industries including; general contractors, home builders, landscape and irrigation contractors, nurseries, and churches. Headquartered in Dallas, Texas, HIA has statewide locations in Houston, San Antonio, College Station, Fredericksburg, Kerrville, and Boerne.

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